To: Intermountain Power Service Corporation Delta, UT

Attn: John Christensen

December 17, 2001

Subject: Simovert S Load Commutated Inverter Drives for ID Fans Siemens E&A, Inc., Proposal # pwlmv02054

Siemens Energy & Automation, Inc. is pleased to present you with our budgetary quotation and technical proposal for LCI drive systems. Please see our enclosures consisting of Scope of Supply, Terms and Conditions, and Technical Descriptions.

We trust that our technical proposal and prices are of interest and will meet your requirements. If you have questions or require further information please feel free to contact Wolfgang Hilmer at telephone (770) 740-3650.

Sincerely yours,

Noel D'Sa Business Unit Manager Large Drives Business Unit

Beth Wells Business Unit Controller Large Drives Business Unit

Attachments: Standard Terms and Conditions of Sale

Software License Schedule to Siemens Energy & Automation, Inc. General Provisions For Field Service, Form No. FSO-5000-1

Siemens Energy & Automation, Inc.

Large & Medium Voltage Drives

100 Technology Drives

Tel: (770) 740-3000

Alpharetta, GA 30005

Tel: (770) 740-3000 Fax: (770) 740-3050 Page 1 of 4

SCOPE OF SUPPLY SUMMARY

Item Description

1 Siemens LCI Drive - Type SIMOVERT S 12 pulse

2x 6 = 12 pulse air-cooled, optically gated, LCI drive complete with field exciter control to replace existing LCI drives. Converter rating: continuous at 40°C ambient temperature and line voltage between 90 and 110% of nominal voltage. Metal enclosed free standing NEMA 1 cubicle design. Includes all interface control connections to motor and isolation transformer.

A technical description of the Simovert S drive is attached to this quotation.

2 Testing

Routine production test of frequency converter.

3 Miscellaneous

Complete set of documentation including operations manuals, troubleshooting manuals, maintenance manuals and drawings.

4 Warranty

Standard Terms and conditions.

NOT INCLUDED IN OUR SCOPE OF SUPPLY ARE THE FOLLOWING:

- 1 Cooling/heating System (If required to maintain 0 to 40°C ambient in presence of VFD heat loss or guarantee air quality.)
- 2 Cabling (power and control)
- 3 Training
- 4 Installation & Construction Services
- 5 Start Up & Commissioning
- 6 7,500 HP synchronous motors (existing)
- 7 Drive Isolation Transformers (existing)

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COMMERCIAL CONDITIONS:

1. Price Basis

The prices are based upon our interpretation of your inquiry, subject to final clarification and mutual agreement upon the scope of supply. Further the unit prices are based upon total order quantity and are subject to revision for change in quantity. The prices are U.S. \$ for shipment ex works (F.O.B manufacturing facility), unpacked, no freight allowed.

2. Validity

This quotation is budgetary only. An order would be subject to Siemens credit approval and applicable U.S. government regulations. This quotation is also subject to the customer obtaining any licenses or approvals, which may be required by the appropriate authorities.

3. Payment Conditions

Our prices are based upon the following payment terms:

of the Contract price, to be paid upon receipt of order.

of the Contract price upon pro rata shipment, or upon notification of readiness for shipment should shipment be delayed for reasons not attributable to Seller.

of the Contract price, to be paid upon completion of start-up and commissioning, but not later than 60 days after Shipment.

All payments are due 30 days after date of invoice. If necessary, it is assumed that payment guarantees or securities acceptable to Siemens will be provided. The Purchaser shall bear all associated costs for such guarantees or securities.

4. Shipment Period

Shipment will be approximately 12 months after receipt of a technically and commercially clarified order for the 1st set, additional sets in intervals of 3 months. Additional detailed technical clarification is to occur no later than two months after receipt of order. The exact shipment date will be confirmed after receipt of the order.

5. Taxes

All applicable sales, use, excise, value-added, or similar taxes are excluded and will be added to the price and invoiced separately unless an acceptable exemption certificate is furnished.

6. Other Conditions

For all other commercial terms and conditions, the following attached Terms and Conditions shall apply:

"Standard Terms and Conditions of Sale"

"Software License Schedule to Siemens Energy & Automation, Inc."

"General Provisions For Field Service, Form No. FSO-5000-1"

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7. Price schedule

	Description	Qty.	Unit Price	Total Price
1	Simovert S air-cooled LCI drives, 12- pulse for variable torque application, as per attached scope of supply.	8	\$575,000.00 Each	\$4,600,000.00
2	Adder for commissioning, field acceptance test and on-site training (estimate)	8	\$15,000.00 Each	\$120,000.00

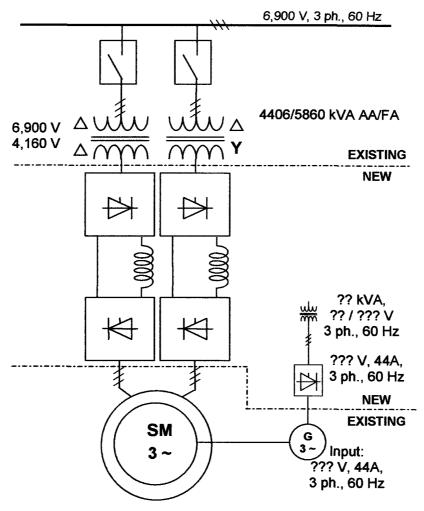
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Scope of Supply

1. Overview

The new Simovert S LCI drives are to replace existing LCI drives, while retaining the existing motors, drive isolation transformers and switchgear.

Intermountain Power Project - LCI Drives



6 ph.: 7,415 HP, 954 rpm, 63.6 Hz, 2x 3,876 V, 2x 472A 3 ph.: 4,596 HP, 809 rpm, 53.93 Hz, 1x 3,876 V, 1x 538A

The new LCI drives for each motor will comprise two 6-pulse circuits each with:

- An input rectifier
- DC link reactor
- Output inverter
- Field excitation controller to control the existing rotary exciter
- Drive regulator
- Interface PLC

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2. Digital Regulator and Interface PLC

The drive regulator will be our standard fully digital control unit including speed and torque control systems, with a fiber-optic interface for firing the power SCRs. The regulator is provided with an operator panel to monitor and locally control the drive, and to change parameters.

In addition, we will provide a small PLC as an interface between our drive and the existing plant. This will allow existing control signals and interlocks that may be incorporated in the existing drive system, but not a standard feature of the new system, to be configured to best suit the plant.

3. Interface Engineering

Included in our Scope of Supply is a site visit (approx. 5 days) by one of our engineers, during the design stage of the project, to clarify the interface between the existing equipment and the new plant. This will include working through the drawings together with your staff to identify signals and to clarify the logic associated with them, and to then create an interface table listing all the input and output signals, their source/ destination, and the actions to be taken dependent on their status.

4. Power circuit

The drive comprises the following:

- Rectifier and inverter have SCRs in air-cooled, tensioned stacks, allowing easy and quick exchange of devices.
- Fuseless design
- DC link reactor as part of line-up
- Overvoltage limiters phase to phase
- Three LEM current transducers per system
- Differential pressure (air flow) monitoring
- Ground fault detection
- Pre-manufactured cables between regulator/control and power section
- Set of tools

Excluded from our offer are the following, which we will be pleased to offer if required:

- Toroidal cores to limit di/dt (see comment below)
- Test at full current.
- Witnessed testing

Cable capacitance:

If the cable capacitance exceeds the following values, it will be necessary to fit toroidal cores to limit the inrush di/dt:

Supply side: 40 nF Motor side: 80 nF

5. Emergency Operation/redundancy

Although it is possible to offer 6-pulse emergency operation with one of the two drives per motor, this is not included in this budget offer and not recommended for a variety of reasons:

- Increased harmonics under 6-pulse operation could cause problems with other loads.
- Extremely high reliability of the drive, especially the power circuit components, makes the need for emergency operation very unlikely.
- Emergency operation with automatic change-over requires additional components this in itself increases complexity and reduces system reliability.

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- In the unlikely event of an SCR failure, replacing an SCR can be achieved in a matter of minutes. Failure of other system components (regulator/control) can cause both drives to be inoperable, so even the provision of emergency 6-pulse operation will not necessarily improve system availability.
- 6-pulse operation with only 1 drive requires the drive rating to be increased.
- The DC link reactors offered are a close-coupled pair. Siemens has patented a design that
 significantly reduces the flux density in the core, allowing smaller and lighter reactors to be
 included in the line-up. Operation with only one of the two systems would require much larger
 and heavier reactors that may need to be mounted separately.

6. Technical Data

Existing Synchronous Motors

Rated power 7,415 HP (5.53 MW)

Rated voltage 2x 3876 V

Impedance (Relative short circuit Voltage) $x_K = 8\%$ (assumed) Machine efficiency 97% (assumed) Power factor 0.92 (assumed)

Rated speed 954 rpm Overload None

Existing Drive Isolation Transformers

No load voltage $4,160 \text{ V} \pm 10\%$

Rated frequency 60 Hz
Impedance (Relative short circuit Voltage) 6.1 %
Min. required rating calculated 2x 3.6 MVA

Vector group Delta/delta and Delta/wye

Calculated Drive values for normal operation

DC link power required 2x 2.88 MW Voltage safety factor line/motor side 2.47 / 2.66 Max. continuous DC current 2x 611 A None

Assumed drive efficiency 99%

A) Line side

Rated input voltage: 2x 4,160 V, 3 ph. AC

Input current 2x 499 A

B) DC link

DC link voltage: 2x 4.71 kV
DC link current 2x 499 A
DC link power 2x 2.88 MW

DC link inductance (per system) approx. 17 mH at rated current

C) Motor side

Motor voltage: 2x 3,876 V, 3 ph. AC

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Motor current (fundamental) 2x 477 A Frequency range approx 0 to 63.6 Hz

D) Drive losses

Losses to environment approx. 55 kW

Exact losses will be calculated on request only

Assumed short circuit current (2 pole) <18.9 kA

SCR type T1081N70T or equivalent

Environment

Operating temp. range 32 F to 104 F (0 $^{\circ}$ to +40 $^{\circ}$ C)

Altitude <3,300 ft (1,000 m) above sea level

Relative humidity up to 90%, non condensing

Masses and Dimensions

WxDxH*

Inverter/rectifier 1 $96" \times 48" \times 86" (2400 \times 1200 \times 2200 \text{ mm})$ DC link reactors $48" \times 48" \times 86" (2400 \times 1200 \times 2200 \text{ mm})$ Inverter/rectifier 2 $96" \times 48" \times 86" (2400 \times 1200 \times 2200 \text{ mm})$ Regulator, control & excitation $48" \times 48" \times 86" (2400 \times 1200 \times 2200 \text{ mm})$

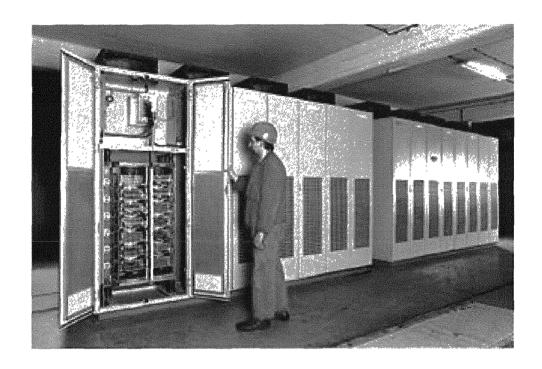
Total width 12 cubicles @ 24" 288" x 48" x 86" (7200 x 1200 x 2200 mm)

Total weight (incl. DC link reactors) approx. 11,500 lb (5200 kg)

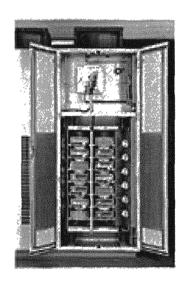
Cubicle type NEMA1 (IP20)

(* height excludes transport beams and fans – add approx. 10" for these)

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Cubicles with air-cooled SCR stacks



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SOFTWARE LICENSE / WARRANTY ADDENDUM - SIEMENS ENERGY & AUTOMATION, INC. ("SELLER") STANDARD TERMS & CONDITIONS OF SALE (1/1/2000)

This Article 1 Addendum replaces Article 1 ("Warranty") of Seller's Standard Terms and Conditions of Sale, and applies to software furnished by Seller. All other Articles contained in Seller's Standard Terms and Conditions of Sale are incorporated herein by reference.

- Software License, Warranty, Fees. (a) Seller hereby grants to Buyer: a non-exclusive, non-transferable right to use the computer software program licensed under this Contract in machine-readable, object code form and any modifications made by Seller thereto ("Software"), but only in connection with the configuration of the goods and operating system for which the Software is ordered and for the end-use purpose stated in the related Seller operating documentation. Buyer agrees that neither it nor any third party shall modify, reverse engineer, decompile or reproduce the Software, without Seller's prior written consent, except for making a single copy for backup or archival purposes in accordance with the related Seller operating documentation, and provided that Seller's confidential and proprietary legend is included. Except to the extent that the parties otherwise agree in writing, Buyer's license to use the copy of such Software shall terminate upon breach of this license or the Contract by Buyer, including, without limitation, breach of payment or confidentiality obligations. All copies of the Software are the property of Seller, and all copies for which the license is terminated shall be returned to Seller promptly after termination.
- (b) Seller may authorize Buyer (such as a Seller distributor or original equipment manufacturer) to transfer this software license and warranty to a third party ("Seller-authorized transferee"). Such authorization to transfer shall be in writing and signed by a Seller authorized representative. Seller-authorized transferee shall have the same rights and obligations as Buyer, except it shall not have the right to transfer such license.
- (c) Seller warrants that on the date of shipment of the Software only to Buyer or Buyer's Seller-authorized transferee hereunder that: (1) the Software media contain a true and correct copy of the Software and are free from material defects; (2) Seller has the right to grant the license hereunder; and (3) the Software will function substantially in accordance with the related Seller operating documentation. Seller disclaims any warranty that the operation of the Software will be uninterrupted or error free. This warranty does not apply to software delivered by Seller but produced by others. The warranty for software produced by others shall be the warranty as stated by the software producer.
- (d) If within one (1) year from date of initial installation (but not more than eighteen (18) months from date of shipment by Seller to Buyer) of Software, Buyer or its Seller-authorized transferee hereunder discovers that the Software is not as warranted above and promptly notifies Seller in writing, within this period of time, of the STC Software 1-2000

- nonconformity, and if Seller cannot correct the nonconformity or deems correction to be commercially impracticable or prohibitively expensive, Buyer's and Buyer's Seller-authorized transferee's exclusive remedies, at Seller's option and expense, are: (1) replacement of the nonconforming Software; or (2) termination of this license and a refund of an equitable, pro rata share of the Contract price or license fee paid.
- (e) This warranty will apply for the period specified in (d) above, provided that: (1) the Software is not modified, changed, or altered by anyone other than Seller or its suppliers, unless authorized by Seller in writing: (2) there is no change by anyone other than Seller to the goods for which the Software is ordered; (3) the goods are in good operating order and are installed in a suitable operating environment; (4) the nonconformity is not caused by Buyer, Buyer's Seller-authorized transferee, or any of their agents, servants, employees, or contractors, or any third party; (5) Buyer or Buyer's Seller-authorized transferee promptly notifies Seller in writing, within the period of time set forth in (d) above, of the nonconformity after it is discovered; and (6) all fees for the Software due to Seller SELLER HEREBY DISCLAIMS ALL have been paid. OTHER WARRANTIES. EXPRESS OR IMPLIED. WITH REGARD TO THE SOFTWARE, INCLUDING BUT NOT LIMITED **IMPLIED** TO **WARRANTIES** MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, COURSE OF DEALING AND USAGE OF TRADE.
- (f) Buyer and successors of Buyer are limited to the remedies specified in this Article 1 and shall have no others for a nonconformity in the Software. Buyer agrees that these remedies provide Buyer and its successors with a minimum adequate remedy and are their exclusive remedies, whether Buyer's or successors' remedies are based on contract, warranty, tort (including negligence), strict liability, indemnity, or any other legal theory, and whether arising out of warranties, representations, instructions, operating documentation, installations, or non-conformities from any cause.
- (g) Unless otherwise provided in this Contract, the fees for this Software license are included in the purchase price of the goods. Any subsequent modifications or enhancements to the Software made by Seller are, at Seller's option, subject to a fee.

Siemens Energy & Automation, Inc. ("Seller")

Standard Terms and Conditions of Sale (9/1/2001)

- 1. **WARRANTY** (a) Seller warrants that on the date of shipment the goods are of the kind and quality described herein and are free of non-conformities in workmanship and material. This warranty does not apply to goods delivered by Seller but manufactured by others.
- (b) Buyer's exclusive remedy for a nonconformity in any item of the goods shall be the repair or the replacement (at Seller's option) of the item and any affected part of the goods. Seller's obligation to repair or replace shall be in effect for a period of one (1) year from initial operation of the goods but not more than eighteen (18) months from Seller's shipment of the goods, provided Buyer has sent written notice within that period of time to Seller that the goods do not conform to the above warranty. Repaired and replacement parts shall be warranted for the remainder of the original period of notification set forth above, but in no event less than 12 months from repair or replacement. At its expense, Buyer shall remove and ship to Seller any such nonconforming items and shall reinstall the repaired or replaced parts. Buyer shall grant Seller access to the goods at all reasonable times in order for Seller to determine any nonconformity in the goods. Seller shall have the right of disposal of items replaced by it. If Seller is unable or unwilling to repair or replace, or if repair or replacement does not remedy the nonconformity, Seller and Buyer shall negotiate an equitable adjustment in the contract price, which may include a full refund of the contract price for the nonconforming goods.
- (c) SELLER HEREBY DISCLAIMS ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, EXCEPT THAT OF TITLE. SPECIFICALLY, IT DISCLAIMS THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, COURSE OF DEALING AND USAGE OF TRADE.
- Buyer and successors of Buyer are limited to the remedies specified in this article and shall have no others for a conconformity in the goods. Buyer agrees that these remedies provide Buyer and its successors with a minimum adequate remedy and are their exclusive remedies, whether Buyer's or its successors' remedies are based on contract, warranty, tort (including negligence), strict liability, indemnity, or any other legal theory, and whether arising out of warranties, representations, instructions, installations, or non-conformities from any cause.
- (e) Note: This article 1 does not apply to any software which may be furnished by Seller. In such cases, the attached Software License Addendum applies.
- 2. PATENTS Seller shall pay costs and damages finally awarded in any suit against Buyer or its vendees to the extent based upon a finding that the design or construction of the goods as furnished infringes a United States patent (except infringement occurring as a result of incorporating a design or modification at Buyer's request), provided that Buyer promptly notifies Seller of any charge of infringement, and Seller is given the right at its expense to settle such charge and to defend or control the defense of any suit based upon such charge. Seller shall have no obligation hereunder with respect to claims, suits or proceedings, resulting from or related to, in whole or in part, (i) the use of software or software documentation, (ii) compliance with Buyer's specifications, (iii) the combination with, or modification of, the goods after delivery by Seller, or (iv) the use of the goods, or any part thereof, in the practice of a process. THIS ARTICLE SETS FORTH SELLER'S ENTIRE LIABILITY WITH RESPECT TO PATENTS.
- 3. PERFORMANCE; DELAYS Timely performance by Seller is contingent upon Buyer's supplying to Seller, when needed, all required technical information and data, including drawing approvals, and all required commercial documentation. If Seller suffers delay in performance due to any cause beyond its reasonable control, the time of performance shall be extended a period of time equal to the period of the delay and its consequences.

 Eller will give to Buyer notice within a reasonable time after Seller becomes aware of any such delay.

- 4. **SHIPMENT, TITLE AND RISK OF LOSS** Unless the delivery terms of this contract expressly provide for F.O.B. destination, shipping/delivery will be F.O.B. Seller's point of shipment with title to the goods and risk of loss or damage passing to Buyer at that point. Buyer will be responsible for shipment during transit and for filing any damage or se claims directly with the carrier. Seller may make partial shipments.
- 5. **TAXES** Any applicable duties or sales, use, excise, value-added or similar taxes will be added to the price and invoiced separately (unless an acceptable exemption certificate is furnished).
- 6. **TERMS OF PAYMENT** (a) Unless otherwise stated, all payments shall be in United States dollars, and a pro rata payment shall become due as each shipment is made. If shipment is delayed by Buyer, date of notice of readiness for shipment shall be deemed to be date of shipment for payment purposes.
- (b) On late payments, the contract price shall, without prejudice to Seller's right to immediate payment, be increased by 1 1/2% per month on the unpaid balance, but not to exceed the maximum permitted by law.
- (c) If any time in Seller's judgment Buyer is unable or unwilling to meet the terms specified, Seller may require satisfactory assurance or full or partial payment as a condition to commencing or continuing manufacture or making shipment, and may, if shipment has been made, recover the goods from the carrier, pending receipt of such assurances.
- 7. **NONCANCELLATION** Buyer may not cancel or terminate for convenience, or direct suspension of manufacture, except with Seller's written consent and then only upon terms that will compensate Seller for its engineering, fabrication and purchasing charges and any other costs relating to such cancellation, termination or suspension, plus a reasonable amount for profit.
- 8. NUCLEAR Buyer represents and warrants that the goods covered by this contract shall not be used in or in nuclear facility or application. If Buyer is unable to make such representation and warranty, then Buyer agrees to indemnify and hold harmless Seller and to waive and require its insurers to waive all right of recovery against Seller for any damage, loss, destruction, injury or death resulting from a "nuclear incident", as that term is defined in the Atomic Energy Act of 1954, as amended, whether or not due to Seller's negligence.
- 9. **LIMITATION OF LIABILITY** Neither Seller, nor its suppliers shall be liable, whether in contract, warranty, failure of a remedy to achieve its intended or essential purposes, tort (including negligence), strict liability, indemnity or any other legal theory, for loss of use, revenue or profit, or for costs of capital or of substitute use or performance, or for indirect, special, liquidated, incidental or consequential damages, or for any other loss or cost of a similar type, or for claims by Buyer for damages of Buyer's customers. Seller's maximum liability under this contract shall be the contract price. Buyer and Seller agree that the exclusions and limitations set forth in this article are separate and independent from any remedies which Buyer may have hereunder and shall be given full force and effect whether or not any or all such remedies shall be deemed to have failed of their essential purpose.
- 10. GOVERNING LAW AND ASSIGNMENT The laws of the State of Georgia shall govern the validity, interpretation and enforcement of this contract, without regard to its conflicts of law principles. The application of the United Nations Convention on Contracts for the International Sale of Goods shall be excluded. Assignment may be made only with written consent of both parties; provided, however, Seller may assign to its affiliate without Buyer's consent.
- 11. **ATTORNEY FEES** Buyer shall be liable to Seller for any attorney fees and costs incurred by Seller in enforcing any of its rights hereunder.

- 12. **DISPUTES** Either party may give the other party written notice of any dispute arising out of or relating to this contract and not resolved in the normal course of business. The parties shall attempt in good faith to resolve such dispute promptly by negotiations between executives who have authority to settle the dispute. If the matter as not been resolved within 60 days of the notice, either party may initiate non-binding mediation of the dispute.
- 13. **STATUTE OF LIMITATIONS** To the extent permitted by applicable law, any lawsuit for breach of contract, including breach of warranty, arising out of the transactions covered by this contract, must be commenced not later than twelve (12) months from the date the cause of action accrued.
- 14. **PRICES** In the event of a price increase or decrease, the price of goods on order will be adjusted to reflect such increase or decrease. This does not apply to a shipment held by request of Buyer. Goods already shipped are not subject to price increase or decrease. Orders on a bid or contract basis are not subject to this article. Seller's prices include the costs of standard domestic packing only. Any deviation from this standard packing (domestic or export), including U.S. Government sealed packing, will result in extra charges. To determine such extra charges, consult Seller's sales offices. Orders of less than \$400 will be charged a \$25 handling fee.
- 15. ADDITIONAL TERMS OF PAYMENT (a) Invoice payment terms are as shown on latest discount sheets as issued from time to time. Cash discounts are not applicable to notes or trade acceptances, to prepaid transportation charges when added to Seller's invoices or to discountable items if there are undisputed past due items on the account. Portions of an invoice in dispute should be deducted and the balance remitted with a detailed explanation of the deduction. Cash discounts will only be allowed on that portion of the invoice paid within the normal discount period.
- (b) Freight will be allowed to any common-carrier free-delivery point within the United States, excluding Alaska and Hawaii, on shipments exceeding \$1,000 net or more providing Seller selects the carrier. On shipments to Alaska and Hawaii, freight will be allowed to dockside at the listed port of debarkation nearest the destination point on shipments of \$1,000 net or more. Buyer shall pay all special costs such as cartage, stevedoring and insurance. Special freight llowances are as shown on latest discount sheets as issued from time to time. Cataloged weights are estimated, not guaranteed. Seller assumes no responsibility for tariff classifications on carriers.
- 16. CHANGES IN LAWS AND REGULATIONS Seller's prices and timely performance are based on all applicable laws, rules, regulations, orders, codes, standards or requirements of governmental authorities effective on the date of Seller's proposal. Any change to any law, rule, regulation, order, code, standard or requirement which requires any change hereunder shall entitle Seller to an equitable adjustment in the prices and any time of performance.

Reference List AC Variable Speed Drives SIMOVERT S (LCI) variable speed drives / start-up converters with synchronous motors

Automation & Drives

Date of Issue: 30 March 2000

Total Number: 162

Total Power: 1302.5 MW

No.	Year of Order	Qty	Rating [MW]	Speed Range [RPM]	Application	Driven Machine	Customer	Country (Plant Location)
	1969	1	1.600	20 - 1000		Sodium Pump	Interatom	France
	1972	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	TWS Stuttgart, Gaisburg	Germany
	1972	2	2.325	0 - 3000	Start-up Converter	Gasturbine Set	VEW Emsland	Germany
	1972	4	2.325	0 - 3000	Start-up Converter	Gasturbine Set	VEW Gersteinwerk	Germany
	1973	1	1.070	250 - 900	·	Impulse Generator	Klöckner Möller	Germany
	1973	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	Neckarwerke, KW Altbach	Germany
	1974	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	VEW Emsland	Germany
	1974	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	GWK Bielefeld	Germany
	1974	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	GKW Franken, Gebersdorf	Germany
0	1975	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	PUC Energieversorgung Oberhausen	Germany
1	1975	2	2.325	0 - 3000	Start-up Converter	Gasturbine Set	Ras Abu Fontas	Bahrein
2	1976	3	2.400	40 - 1000		Primary Pump	Breeder Reactor Kalkar	Germany
3	1976	3	1.676	40 - 1000		Secondary Pump	Breeder Reactor Kalkar	Germany
4	1976	2	1.833	150 - 1500		Extruder	Werner & Pfleiderer	Germany
5	1976	1	1.460	150 - 1500		Extruder	Hoechst	Austria
6	1978	1	22.400	0 - 300	Start-up Converter	Water Pump	TVA Racoon	USA
7	1978	4	2.325	0 - 3000	Start-up Converter	Gasturbine Set	Ras Abu Fontas	Bahrein
8	1978	1	2.325	0 - 3000	Start-up Converter	Gasturbine Set	Stadtwerke Duisburg	Germany
9	1979	1	7.480	0 - 3000	Start-up Converter	Blast Furnace Fan	Arbed Belval	Belgium
0	1979	2	2.086	120 - 900		Extruder	Danubia	Austria
1	1980	4	1.758	100 - 525		Secondary Pump	EDF / Fast Breeder	France
2	1980	2	12.000	800 - 5100		Boiler Feed Pump	TGS STEAG	Germany
3	1980	1	1.000	150 - 1500		Conveyor Belt	Larco AG	Greece
4	1981	1	1.900	120 - 1250		Extruder	Mobil Chemicals	USA
5	1981	1	2.736	540 - 1450		Water Pump	Fynsvaerket	Denmark
6	1981	2	7.070	200 - 1800		Compressor	Polysar Sarnia	Canada
7	1982	1	7.235	0 - 250	Start-up Converter	Water Pump	AYEE Rio Grande	USA
8	1982	1	22.506	0 - 257	Start-up Converter	Water Pump	VEPCO Bath County	USA
9	1982	1	1.900	0 - 333	Start-up Converter	Water Pump	Stadtwerke München, Leitzach	Germany
0	1982	1	18.700	3000 - 5200	·	Gas Compressor	Foothills Pipeline	Canada
1	1984	1	3.700	150 - 1500		Test equipment	University Bochum	Germany
32	1985	1	2.736	540 - 1450		Water Pump	Fynsvaerket	Denmark
3	1985	1	3.440	1240 - 1575		Gas Compressor	Petrochim	Belgium
34	1986	1	18.000	4000 - 6060		Compressor	Petromont	Canada

Reference List AC Variable Speed Drives SIMOVERT S (LCI) variable speed drives / start-up converters with synchronous motors



Date of Issue: 30 March 2000

Total Power: 1302.5 MW

Total Number: 162

No.	Year of Order	Qty	Rating [MW]	Speed Range [RPM]	Application	Driven Machine	Customer	Country (Plant Location)
35	1986	1	18.000	800 - 5100		Compressor	Petromont	Canada
36	1986	2	3.000	740 - 1500		Furnace Blower	BEWAG Berlin	Germany
37	1986	1	15.600	800 - 5100		Boiler Feed Pump	STEAG Walsum	Germany
38	1986	1	4.600	250 - 830		Furnace Blower	Stadtwerke Bremen	Germany
39	1987	1	8.400	1275 - 1650		Surge Generator	IPP Garching	Germany
40	1988	2	7.600	600 - 5200		Boiler Feed Pump	KW München Nord	Germany
41	1988	1	19.000	0 - 125		Water Pump	RWE Herdecke	Germany
42	1989	3	19.920	3500 - 5405		Compressor	MOSSREF Synful	South Africa
43	1989	2	11.125	500 - 4750		Boiler Feed Pump	PREAG Staudinger	Germany
44	1989	1	7.000	0 - 1500	Start-up Converter	Air Compressor	MOSGAS / Linde, Mossel Bay	South Africa
45	1989	3	11.785	500 - 5050		Boiler Feed Pump	EPZ Gertruidenberg	Netherlands
46	1990	1	12.500	0 - 3600	Start-up Converter	Blast Furnace Blower	POHANG Iron & Steel Corp.	South Korea
47	1990	1	5.000	0 - 3600	Start-up Converter	Blast Furnace Blower	POHANG Iron & Steel Corp.	South Korea
48	1991	1	9.000	0 - 3000	Start-up Converter	Blast Furnace Blower	WUHAN Iron & Steel Corp.	P.R. China
49	1992	1	2.800	900 - 1200		Extruder	Bayport	USA
50	1992	1	6.000	0 - 2100	Start-up Converter	Gasturbine Set	Demcolec B.V. Buggenum	Netherlands
51	1992	2	11.125	500 - 4750	·	Boiler Feed Pump	PREAG KW Rostock	Germany
52	1992	2	3.600	600 - 1050		Wire Rod Mill	Walsin-Lihwa	Taiwan
53	1992	1	11.200	0 - 500	Start-up Converter	Storage Pump	Tata Hydroelectric, Bhira	India
54	1992	1	1.900	0 - 500	Start-up Converter	Storage Pump	NTE Nord Trondelag, Tevla	Norway
55	1992	2	1.400	0 - 700	Start-up Converter	Gasturbine Set	VEBA, BKW Kirchmöser	Germany
56	1992	1	9.000	0 - 1500	Start-up Converter	Blast Furnace Blower	CMIEC, Shougang	P.R. China
57	1992	3	1.500	900 - 1200	·	Mixer	Conti Gummi	Portugal
58	1993	2	1.000	- 1000		Filter Blower	Stahlwerk VSZ Kosice	Slowakia
59	1993	1	1.000	- 1000		Filter Blower	Stahlwerk G. Boel, La Louviere	Belgium
60	1993	1	23.300	3000 - 4305		Blast Furnace Blower	PREUSSAG Stahl	Germany
61	1993	1	38.000	2550 - 4200		Gas Compressor	NAM UGS / Norg	Netherlands
62	1993	1	38.000	2550 - 4200		Gas Compressor	NAM UGS / Grijpskerk	Netherlands
63	1994	1	12.200	2630 - 4650		Boiler Feed Pump	Neckarwerke, KW Altbach	Germany
64	1995	1	2.700	750 - 1200		Bar and Wire Rod Mill	Freithal	Germany
65	1995	1	5.500	200 - 1000		Extruder	MONTELL / Moerdijk	Belgium
66	1995	1	5.500	800 - 1250		Bar and Wire Rod Mill	Charter Steel	USA
67	1995	1	6.500	850 - 1600		Bar and Wire Rod Mill	Zhang-Jiagang	P.R. China
68	1995	1	5.500	720 - 1600		Bar and Wire Rod Mill	Dalian	P.R. China

Reference List AC Variable Speed Drives SIMOVERT S (LCI) variable speed drives / start-up converters with synchronous motors



Date of Issue: 30 March 2000

Total Number: 162

Total Power: 1302.5 MW

No.	Year of	Qty	Rating	Speed Range	Application	Driven Machine	Customer	Country
	Order		[MW]	[RPM]				(Plant Location)
69	1996	1	6.500	0 - 1000	Start-up Converter	Mine Winder	LIHIR	Australia
70	1996	2	7.000	- 1500		Gas Compressor	VISUND	Norway
71	1996	1	7.000	750 - 1500		Gas Compressor	Norsk Hydro NJORD	Norway
72	1996	1	18.000	0 - 150	Start-up Converter	Water Pump	WA Guangzhou	P.R. China
73	1996	1	17.000	- 1800	Start-up Converter	Blast Furnace Blower	CST	Brazil
74	1996	4	10.500	0 - 150		Propulsion	Fincantieri / P&O (Grand Princess)	Italy/GB
75	1997	4	7.200	- 3600		Gas Compressor	OMAN / Foster Wheeler	Oman
76	1997	1	23.000	0 - 6300		Gas Compressor	NAM / GLT (Tjuchen)	Netherlands
77	1997	1	7.200	0 - 1700		Wire Rod Mill	Danieli	Malaysia
78	1997	1	3.300	0 - 1500	Start-up Converter	Starter	VITORAX	Brazil
79	1997	9	6.000	0 - 120		Propulsion	A.P. Moeller	Denmark
80	1997	1	2.300	0 - 1800	Start-up Converter	Air Compressor	HANDAN Steel	P.R.China
81	1997	6	28.300	4500 - 5040		Gas Compressor	Transcanada Pipeline	Canada
82	1997	4	7.500	- 3600		Gas Compressor	OMAN	Oman
83	1998	1	7.200	150 - 1500		Extruder	BASF / ELENAC	Germany
84	1998	1	8.000	150 - 1500		Gas Compressor	Oseberg Sued	Norway
85	1998	2	6.000	0 - 120		Propulsion	A.P. Moeller	Denmark
86	1998	1	4.500	150 - 1500		Recycle Compressor	HPCL / VIZAG	India
87	1998	5	6.000	0 - 120		Propulsion	A.P. Moeller	Denmark
88	1999	1	23.000	600 - 6300		Centrifugal Compressor	NAM GLT (Bierum)	Netherlands
89	1999	2	10.000	- 3000	Helper Motor	Centrifugal Compressor	LNG TIGA	Malaysia
90	1999	1	12.000	0 - 1500	Start-up Converter	Blast furnace Blower	POSCON	Korea
91	1999	8	9.500	0 - 150		Propulsion	Fincantieri / P&O	Italy/GB
92	2000	1	2.300	- 3600		Pump	Union Miniere	Belgium
93	2000	1	6.300	0 - 1700		Wire Rod Mill	Pingxiang	P.R. China
94	2000	1	5.500	0 - 1500	Start-up Converter	Blower	Yunnan	P.R. China

STARTING FREQUENCY CONVERTER & STATIC EXCITATION SYSTEMS

US Reference List

	SFC	5	SES	
Plant Name	Rating	Volts	1	Ship Date
Baytown Olefins	4.0 MW	780 V	1500 A	06/09/96
Florida Power & Light	1.9 MW	780 V		08/22/97
Sacramento Power Authority	1.9 MW	780 V	1500 A	01/28/97
Kansas City Power & Light	1.9 MW	780 V	1500 A	07/21/97
McIntosh Power Station 2	1.9 MW	780 V	1500 A	09/19/97
McIntosh Power Station 3	1.9 MW	780 V	1500 A	09/19/97
Bridgeport Harbor Plant 11	4.0 MW	780 V	1500 A	04/23/98
Bridgeport Harbor Plant 10	1.0 1010	100 .	5200 A	0 11/20/00
St. Francis Plant Unit 1	4.0 MW	550 V	5200 A	09/29/98
Bridgeport Energy LLC 12	4.0 MW	550 V	5200 A	12/21/98
Oglethorpe SMARR 11	1.9 MW	550 V	1500 A	03/17/99
Oglethorpe SMARR 12	1.9 MW	550 V	1500 A	03/17/99
Oklahoma Chouteau	4.0 MW	550 V	1500 A	07/23/99
Oklahoma Chouteau	4.0 MW	550 V	1500 A	07/23/99
Oklahoma Chouteau Steam Exciter		550 V	1500 A	07/23/99
Oglethorpe Unit 3	1.9 MW	550 V	1500 A	09/30/99
Oglethorpe Unit 4	1.9 MW	550 V	1500 A	09/30/99
Oglethorpe Unit 5	1.9 MW	550 V	1500 A	09/30/99
Oglethorpe Unit 6	1.9 MW	550 V	ř	09/30/99
Indeck Pelasant Valley Unit 1	4.0 MW	550 V	1500 A	02/01/00
Indeck Pelasant Valley Unit 2	4.0 MW	550 V	1500 A	02/01/00
Manchief Coastal Unit 1	4.0 MW	550 V	1500 A	03/01/00
Manchief Coastal Unit 2	4.0 MW	550 V	1500 A	03/01/00
St.Francis II	4.0 MW	550 V	5200 A	06/23/00
Great River Unit 1	2.9 MW	780 V	1500 A	08/18/00
Great River Unit 2	2.9 MW	780 V	1500 A	08/18/00
LG&E Monroe Unit 1	2.9 MW	780 V	1500 A	08/11/00
LG&E Monroe Unit 2	2.9 MW	780 V	1500 A	08/11/00
LG&E Monroe Unit 3	2.9 MW	780 V	1500 A	08/11/00
Fulton	2.9 MW	780 V	1500 A	12/15/00
Ennis Steam Exciter		750 V	2400 A	12/08/00
Paddys Run	2.9 MW	550 V	5200 A	12/15/00
Ennis SFC	9.0 MW	750 V	4000 A	02/28/01
Hayroad 1	1.9 MW	550 V	1500 A	01/15/01
Hayroad 2	1.9 MW	550 V	1500 A	02/15/01
Hayroad 3	1.9 MW	550 V	1500 A	03/15/01
Black Dog	2.9 MW	780 V	1500 A	09/15/01

SFC = Starting Frequency Converter

SES = Static Excitation System



Michael W. Jackson

Riter Engineering Gompany

875 Chestnut Street Salt Lake City, UT 84125 Phone: 801.973.9063 Fax: 801.973.8333 www.asirobicon.com

PO Box 25005 Salt Lake City, UT 84125-0005 Cell: 801.518.2108 Email: mike@ritereng.com

Representatives for TROBICON

RHER ENGINEERING COMPANY

P. O. BOX 25005
SALT LAKE CITY, UTAH 84125

(801) 973-9063

FAX: (801) 973-8333

August 22, 2002

Intermountain Power Service Corp. 850 West Bush Wellman Road Delta, UT 84624-9546

Attention:

Mr. Jon Christensen

Reference:

Robicon Low Voltage 6 Pulse Variable Frequency Drive

With Options and 18 Clean Power

Dear Jon,

Please see attached quotation for Robicon Drives for low voltage application with options. Pricing would be good for one year from date of quotation.

Thank you for the opportunity to meet with you and explain our products and features. We have forwarded to the factory a request for detailed information and the specifics of your request.

If you have any questions or I can be of further assistance, please don't hesitate to give me a call.

Regards.

Mike Jackson

Riter Engineering Company

MJ:id

Attachment

Cc: Pamelyn Bahr

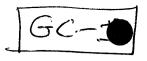
		REP POWERPRICE 4.38	Start Date:	8/22/2002
PROJE	PROJECT: Standard Pricing For 6-Pulse VFDs			
ITEM	QTY	DESCRIPTION	UNIT SELL	ITEM TOTAL
ITEM 1	<u>Q17</u> 1	DESCRIPTION 10 HP ID-454GT		
2	1	15 HP ID-454GT	\$2,107.05	\$2,107.05
3	1	20 HP ID-454GT	\$2,107.05	\$2,107.05
			\$2,107.05	\$2,107.05
4	1	25 HP ID-454GT	\$2,280.30	\$2,280.30
5	1	30 HP ID-454GT	\$2,622.95	\$2,622.95
6	1	40 HP ID-454GT	\$3,579.95	\$3,579.95
7	1	50 HP ID-454GT	\$4,235.55	\$4,235.55
8	1	60 HP ID-454GT	\$4,833.40	\$4,833.40
9	1	75 HP ID-454GT	\$5,669.95	\$5,669.95
10	1	100 HP ID-454GT	\$6,429.50	\$6,429.50
11	1	125 HP ID-454GT	\$7,386.50	\$7,386.50
12	1	150 HP ID-454GT	\$8,940.80	\$8,940.80
13	1	200 HP ID-454GT	\$11,118.80	\$11,118.80
14	1	250 HP ID-454GT	\$13,750.00	\$13,750.00
15				
Units	14		SUB TOTAL:	
•		Robicon O Destination ESTIMA	TED FREIGHT:	
		O Other: ADDIT	FIONAL ITEMS:	
			SUBTOTAL:	`
			FOB:	
			TOTAL	
			· - · · · -	

		REP POWERPRICE 4.38	Start Date:	8/22/2002
PROJE	CT:	Standard Pricing For 6-Pulse VFDs	Rev . Date:	
			UNIT	ITEM
ITEM	QTY	DESCRIPTION	SELL	TOTAL
1	1	10 HP ID-454GT With Circuit Breaker Disconnect	\$2,307.80	\$2,307.80
2	1	15 HP ID-454GT With Circuit Breaker Disconnect	\$2,307.80	\$2,307.80
3	1	20 HP ID-454GT With Circuit Breaker Disconnect	\$2,307.80	\$2,307.80
4	1	25 HP ID-454GT With Circuit Breaker Disconnect	\$2,510.75	\$2,510.75
5	1	30 HP ID-454GT With Circuit Breaker Disconnect	\$2,869.35	\$2,869.35
6	1	40 HP ID-454GT With Circuit Breaker Disconnect	\$3,826.35	\$3,826.35
7	1	50 HP ID-454GT 11 /1	\$4,663.45	\$4,663.45
8	1	60 HP ID-454GT With Circuit Breaker Disconnect	\$5,261.30	\$5,261.30
9	1	75 HP ID-454GT With Circuit Breaker Disconnect	\$6,097.85	\$6,097.85
10	1	100 HP ID-454GT With Circuit Breaker Disconnect	\$7,173.65	\$7,173.65
11	1	125 HP ID-454GT With Circuit Breaker Disconnect	\$8,130.65	\$8,130.65
12	1	150 HP ID-454GT With Circuit Breaker Disconnect	\$9,684.95	\$9,684.95
13	1	200 HP ID-454GT With Circuit Breaker Disconnect	\$11,956.45	\$11,956.45
14	1	250 HP ID-454GT With Circuit Breaker Disconnect	\$14,932.50	\$14,932.50
15				
Units	14		SUB TOTAL:	
•		Robicon O Destination ESTIMA	TED FREIGHT:	
		O Other: ADDI1	TIONAL ITEMS:	
			SUBTOTAL:	
			FOB:	
			TOTAL	-
			ויייו	

		REP POWERPRICE 4.38	Start Date:	8/22/2002
PROJE	PROJECT: Standard Pricing for 6pulse vfd w/bypass			
	25/	Γ	UNIT SELL	ITEM TOTAL
ITEM 1	<i>QTY</i> 1	DESCRIPTION 10 LID ID AFACT DVDASS		
2		10 HP ID-454GT,BYPASS	\$2,699.40	\$2,699.40
		15 HP ID-454GT,BYPASS	\$2,699.40	\$2,699.40
3		20 HP ID-454GT,BYPASS	\$2,699.40	\$2,699.40
4		25 HP ID-454GT,BYPASS	\$2,930.95	\$2,930.95
5	1	30 HP ID-454GT,BYPASS	\$3,335.20	\$3,335.20
6	1	40 HP ID-454GT,BYPASS	\$4,292.20	\$4,292.20
7	1	50 HP ID-454GT,BYPASS	\$5,258.00	\$5,258.00
8	1	60 HP ID-454GT,BYPASS	\$6,028.00	\$6,028.00
9	1	75 HP ID-454GT,BYPASS	\$6,980.05	\$6,980.05
10	1	100 HP ID-454GT,BYPASS	\$7,980.50	\$7,980.50
11	1	125 HP ID-454GT,BYPASS	\$9,212.50	\$9,212.50
12	1	150 HP ID-454GT,BYPASS	\$11,041.80	\$11,041.80
13	1	200 HP ID-454GT,BYPASS	\$14,670.15	\$14,670.15
14	1	250 HP ID-454GT,BYPASS	\$17,301.35	\$17,301.35
15				
Units	14		SUB TOTAL:	
•		● Robicon O Destination ESTIMA	TED FREIGHT:	
		O Other: ADDI	TIONAL ITEMS:	
			SUBTOTAL:	
			FOB:	
			TOTAL	

		REP POWERPRICE 4.38	Start Date:	8/22/2002
PROJE	ECT:	Standard Pricing for Clean Power	Rev . Date:	
			UNIT	ITEM
ITEM	QTY	DESCRIPTION	SELL	TOTAL
1	1	10 HP Not available as standard contact Rep		,
2	1	15 HP Not available as standard contact Rep		
3	1	20 HP Not available as standard contact Rep		-
4	1	25 HP Not available as standard contact Rep		-
5	1	30 HP Not available as standard contact Rep		
6	1	40 HP Not available as standard contact Rep		
7	1	50 HP ID-454GT,Clean Power 18-pulse	\$9,996.80	\$9,996.80
8	1	60 HP ID-454GT,Clean Power 18-pulse	\$10,439.00	\$10,439.00
9	1	75 HP ID-454GT,Clean Power 18-pulse	\$11,293.70	\$11,293.70
10	1	100 HP ID-454GT,Clean Power 18-pulse	\$12,676.40	\$12,676.40
11	1	125 HP ID-454GT,Clean Power 18-pulse	\$14,275.80	\$14,275.80
12	1	150 HP ID-454GT,Clean Power 18-pulse	\$14,939.10	\$14,939.10
13	1	200 HP ID-454GT,Clean Power 18-pulse	\$17,999.30	\$17,999.30
14	1	250 HP ID-454GT,Clean Power 18-pulse	\$24,282.50	\$24,282.50
15				
Units	14		SUB TOTAL:	
_		Robicon O Destination ESTIMA	TED FREIGHT:	
		O Other: ADDI	TIONAL ITEMS:	
			SUBTOTAL:	
			FOB:	
			TOTAL	

		REP POWERPRICE 4.38	Start Date:	8/22/2002
PROJE	ECT:		Rev . Date:	
	25/		UNIT SELL	ITEM TOTAL
ITEM	QTY	DESCRIPTION	SELL	TOTAL
2		10 to 40 Hn Clean Power 19 nulse vide		:
		10 to 40 Hp Clean Power 18-pulse vfds		
3	·	are not standard engineered items for Robicon		
4		please contact your Riter Engingeering for details		
5				
6				
7	1	50 HP ID-454GT,Clean Power 18pulse w/ByPass	\$13,196.70	\$13,196.70
8	1	60 HP ID-454GT,Clean Power 18pulse w/ByPass	\$13,638.90	\$13,638.90
9	1	75 HP ID-454GT,Clean Power 18pulse w/ByPass	\$14,493.60	\$14,493.60
10	1	100 HP ID-454GT,Clean Power 18pulse w/ByPass	\$15,902.70	\$15,902.70
11	1	125 HP ID-454GT,Clean Power 18pulse w/ByPass	\$18,002.05	\$18,002.05
12	1	150 HP ID-454GT,Clean Power 18pulse w/ByPass	\$19,428.75	\$19,428.75
13	1	200 HP ID-454GT,Clean Power 18pulse w/ByPass	\$22,947.65	\$22,947.65
14	1	250 HP ID-454GT,Clean Power 18pulse w/ByPass	\$29,241.85	\$29,241.85
15				
Units	8		SUB TOTAL:	-
•		● Robicon O Destination ESTIMA	TED FREIGHT:	
		O Other: ADDI	TIONAL ITEMS:	
			SUBTOTAL:	
			FOB:	
			TOTAL	





09/21/2001 02:42 PM

To:

jon-c@ipsc.com

cc:

Vince TERENZIO/DCU/DRC/ICG/GECALSTHOM@GA

Subject: New Syncdrives for ID Fans

As you requested, as an alternative to the proposal for upgrading the controls on these fan drives, we could also offer new LCI drives from our Syncdrive product range. These would be water cooled, with a closed circuit de-ionised water and water/air heat exchanger. This would significantly lower the heat loading on the electrical room where the Varichron drives are currently located. The heat exchanger could be located outside at a convenient location.

These are dual (independent) channel drives for the 6 phase, 4kV motors in a 12/12 configuration similar to what you have at present. Each channel would have a Sigma controllers for complete redundancy. This is the same controller proposed for the controls upgrade path. At this HP rating, and to achieve the 4kV rating, this means that this is in effect a 15.000HP drive and is thus well suited to the possibility of future fan upgrades (e.g. SCR emission controls). The current dependant components; dc reactors and input transformers would have to increased accordingly. Similarly the Syncdrive single channel rating would be around 7,500HP.

Total price (accurate budget) for Qty 4 Syncdrive LCI drive systems as described above would be \$1.880.000.

This includes for the water to air heat exchanger, but assumes that the existing 12 pulse cast coil transformers and iron cored dc chokes would be used. Please advise if you want to consider replacing them as well.

This LCI drive would be manufactured at our Pittsburgh facility, and on a FOB basis. Pricing does not account for any site related installation supervision or start-up services.

We would also like you to consider visiting our recent installations at the Reliant Parish 8 station. This would give you an opportunity to view first hand, similar fan drives that have had the Sigma controls upgrade, and also some new water cooled LCI drives that we have also installed at this site. Please let me know if this is of interest and I will arrange for this visit.

Please free to contact if you should require any further information whatsoever.

Roger Grace Alstom Power Conversion, General Drives. **Houston Office** 281 870 1353

MEMORANDUM

INTERMOUNTAIN POWER SERVICE CORPORATION

TO:

George W. Cross

Page <u>1</u> of <u>1</u>

FROM:

Dennis K. Killian

DATE:

August 19, 2002

SUBJECT:

Sole Source Recommendation for Engineering Services

ID Fan Drive Replacement Project - IGS02-07

We recommend awarding the engineering services portion of the ID Fan Drive Replacement Project IGS 02-07, to Black & Veatch Corp. Please indicate your approval by signing the attached requisition.

We have requested and received statements of qualifications for available personnel from Sargent & Lundy (S&L), Spectrum + Bennion and Black & Veatch (B&V). After a thorough review of the resumes and project experience we recommend awarding this work to B&V.

VFD technologies have evolved significantly over the last decade. We recommend a thorough investigation into alternative designs that have the potential of solving more than just drive obsolescence concerns. Evaluation of possible SCR retrofit impacts as well as the potential for positively affecting our 6.9Kv bus power factor concerns will also be addressed.

This engineering work will be funded from the approved capital budget appropriated for ID Fan Drive Replacement. Contact James Nelson at ext. 6464 or Jon Christensen at ext. 6481 with comments.

JHN/JKH:jmg JSLDKK Attachments

⊠_RE	EQUISIT	ION FOR CAPITAL EQUIPMENT	Req./PA No: 181213		
		·	P.O. No:		
⊔ PU	IRCHAS	SE AUTHORIZATION FOR EXPENSE ITEMS	Vendor:		
Purpos	e of Mat	erials, Supplies or Services:	Terms:		
Engi	neering a	alternative evaluation and design specification preparation on	FOB:		
ID Fan	Drive R	eplacement Project IGS02-07		<u> </u>	
			Ship Via:		
			Conf. To:		
Sugges	sted Ver	ndor: Black & Veatch Accord	unt No1CC	E-502	
		11401 Lamar Ave. Work	Order No. <u>02-5</u>	3663	
		Overland Park, Kansas 66211 Proje	ect No. IGS(02-07	
Qty	Unit	Description Seller or Noun Adjective Catalog # Manufacturer	Unit Cost	Extension	
1	job	Services, Engineering, Black & Veatch for	\$80,000.00	\$80,000.00	
		evaluation of ID Fan variable speed drive			
		replacement alternative, preparation of			
		specifications and recommendations associated			
		with this project as detailed in the attached			
		engineering scope of work. Study to include		· · · · · · · · · · · · · · · · · · ·	
		analysis of 6.9KV reactive power flow.			
		Terms and conditions as detailed in the forth-			
		coming Engineering Services Contract between			
		IPSC and B&V, shall apply for this work.			
		Labor hours shown in the attached document are			
		estimates only. No fixed or minimum cost is			
	ļ	implied.		400 000 00	
<u>L</u>	<u> </u>	TOTAL ESTIMATED COST		\$80,000.00	
Remark	: <u>S</u> v	aggest creating the purchase order as a 'to-be-advise	ed'.		
			-		
	,		<u>, , , , , , , , , , , , , , , , , , , </u>		
De	ry requ	nested by [Date] 1/30/03 Originator Jar	mes Nelson		
MO	B for	DKK Stengtwins 8/21/02	0		
υept.⊲	₩gr/Sup	ot. Date Station Manager Date	Operating Agent	Date	

Date:

INTERMOUNTAIN POWER SERVICE CORPORATION

BLACK & VEATCH ENGINEERING SERVICES IN SUPPORT OF IPSC INDUCED DRAFT FAN DRIVES

The following information is provided in response to the August 9, 2002 phone call between Jon Christensen (IPSC), Bruce Godsey (B&V) and John Morrow (B&V) regarding B&V support to IPSC for the procurement and installation of replacement ID fan drive equipment.

1. Overview of the Project:

The following is a list of the Black & Veatch activities we anticipate for the project.

ENGINEERING ACTIVITIES ASSOCIATED WITH PROCUREMENT:

- Telephone conference call with IPSC (Jon Christianson) to thoroughly discuss the project, including work already performed by IPSC.
- Receive information regarding the project. (See the list of information listed below.)
- Develop list of qualified bidders. Agree with IPSC re: the suppliers from whom to request information (expecting to issue bid documents to those suppliers).
- Perform fan study, to determine capability of ID fans (and other draft equipment?) to perform with future possible pressure drops (SCR?).
- Survey vendors to clarify/confirm available lead times and costs, and their
 recommendations regarding replacement equipment (one vs two drive trains per
 motor, whether a motor can operate properly with 1 existing and 1 new drive, LCI
 vs PWM, new transformers, new motors, equipment foot print, benefits and costs
 of redundant equipment, cooling methods: water or air cooled, etc.)
- Develop Owner-review issue of spec. (It is assumed that IPSC will provide the commercial portions of the spec, and that B&V will prepare the technical portion of the spec.)
- B&V meet with IPSC at the site to a) review the information gathered (from IPSC and vendors), b) review the Owner-review issue of the spec, and c) review the status, schedule and cost for the overall project.
- Issue the spec to the bidders
- · Review and evaluate the bids
- Work with IPSC to negotiate the contract with the successful bidder.
- Administer the contract, including kick-off meeting, shop drawing review, vendor surveillance (including shop trips as necessary for QC and witnessing tests).
- Assist vendor and IPSC with arrangements for shipping and receiving.

ENGINEERING ACTIVITIES ASSOCIATED WITH CONSTRUCTION DESIGN AND OTHER PROCUREMENT/DESIGN ITEMS:

After the preparation of the owner-review issue of the procurement spec, B&V will begin development of the engineering associated with the construction package. This will include:

- Prepare plant arrangement drawings
- HVAC
- Cooling water (if required)
- Circuit and raceway installation and termination information
- Demolition of existing equipment/raceway/cable/piping/etc.
- Determining method of egress and ingress for equipment and materials.

ENGINEERING ACTIVITIES ASSOCIATED WITH THE CONSTRUCTION SPEC/CONTRACT:

- Site visit to IPSC review the construction scope. (This is the same trip included under the procurement scope activities above.)
- Receive information regarding the project. (See item under procurement scope activities above.)
- Develop preliminary list of qualified bidders. Agree with IPSC re: the contractors to get qualifying information from.
- Develop owner-review issue of spec. (It is assumed that IPSC will provide the commercial portions of the spec, and that B&V will prepare the technical portion of the spec.)
- B&V meet with IPSC at the site to a) reach final agreement on the list of
 construction bidders, b) review the construction drawings to be included in the
 spec, c) review the owner-review issue of the construction spec, and d) review the
 status, schedule and cost for the overall project.
- Issue the spec to the bidders
- · Review and evaluate the bids
- Work with IPSC to negotiate the contract with the successful bidder.
- Administer the construction contract.
- Assist the contractor and IPSC with arrangements for equipment receiving.
- Provide on-site engineering services to support the pre-outage and outage construction and the post-outage startup activities.

2. Project Schedule:

Outage for installation of the first drive is Spring (March?) 2003, and is understood to be a 4-week outage. The following is an initial estimated schedule for critical-path activities associated with receiving the first drive on site. (Activities note expected to be on the critical path are not listed.)

Engineering effort before procurement spec development -3 weeks

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Prepare owner-review issue of procurement spec – 2-4 weeks

Spec bid - 4 weeks

Review bids and award contract – 4 weeks

Lead times from award to delivery – 22-30 weeks (based on information from 2 vendors)

TOTAL OF ABOVE: 35 TO 45 WEEKS.

35 weeks from this Friday August 16 (allowing 2 days to initiate B&V engineering services) is April 20. It may be possible (though very aggressive) to give incentives to the vendors to reduce their delivery lead time to receive the equipment by the first of March. We would be very willing to jump through the necessary hoops with IPSC to aggressively work this task, to keep alive any possible opportunities for receiving and installing the equipment in Spring 2003.

3. Budget:

We have talked to various vendors and received budgetary quotes and lead times. Equipment budget for the ID fan drives would be \$800,000 to \$1,000,000 per fan (\$6.4 to \$8.0 million for 8 fans). (Robicon's \$800k includes drives. ABB's \$1M includes 9k hp pwm including drive (single) and motor. Both based on PWM.)

This amount does not include engineering, construction, or balance of plant items.

4. Manhours.

Estimated manhours for the engineering associated with the procurement of the ID fan drive equipment is shown below. This estimate does NOT include manhours for construction engineering/design or construction spec development.

- Engineering effort before procurement spec development 200 manhours
- ID fan study 200 manhours
- Prepare procurement spec 140 manhours
- Respond to bidder questions during bid period (including pre-bid meeting) 60 manhours
- Review bids and award contract 100 manhours
- Contract administration, including shop drawing review and delivery/receipt support – 100 manhours
- TOTAL 800 Manhours

This is 20 manweeks.

5. Information Required.

The following is an initial list of information which would be needed to perform this work. Some of the information would be required from IPSC, and some may be available

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from B&V's records:

- List of external I/O to other plant systems to/from the drives
- Associated schematics for the drives, to be included in spec
- Complete motor data
- Plant arrangement drawings, indicating areas of drives and transformers
- Drawings regarding the available cooling supplies (air, water, closed cycle cooling water, etc.)
- Cooling information of HVAC systems.
- Recent electrical studies (load flow, fault current)

6. Conclusions.

Based on phone calls and discussions with vendor representatives, it should be possible to install the drive equipment for either a single drive or a single motor during a 4-week outage.

Preliminary information indicates that it will likely not be possible to install one new drive to operate with an existing drive, but this requires verification during design.

It would be difficult to procure the drive equipment in order to install one drive or the drive(s) for a single motor. This may, however, be possible by starting immediately and by giving incentives for expedited drawings preparation and manufacturing. Forcing delivery to accommodate a Spring 2003 outage would eliminate some vendors.

We recommend that IPSC begin the effort immediately, in order to keep alive any possibilities of installing the first drive in Spring 2003.

